

# **SCHEDULE M – Security Services**

## **MANAGED SECURITY SERVICES**

The Managed Security Services Rate structure is generally composed of a Non-Recurring Charge (NRC) and a Monthly Recurring Charge (MRC).

The NRC includes charges for items such as Setup Fees, Install charge, T&M, etc. Setup Fees are charged on per site and per device basis. Security CPE is not included. Customer will need to provide CPE that is on an approved list of supported CPE for Managed Services. The approved list may change from time to time. Any exceptions are subject to review and approval by Verizon.

The Monthly charges are recurring fees for delivery of the service and vary based on term commitment. 1 yr, 2yr and 3 yr pricing is provided in the pricing table below.

Professional Services may be required for Design, Policy Review, Takeover, Migration, Configuration, Implementation, Training, etc. Professional Services will be scoped with a Statement of Work and charged at the Hourly Rates as listed under Professional Services Pricing Table.

Additional discounts are available based on the # of devices that are being managed.

Please refer to the Managed Security Services – Service Description for details on service components included with the service.

## **PROFESSIONAL SECURITY SERVICES**

Verizon Professional Services are based on an hourly rate structure as listed in the pricing table. Services will be scoped on a per project/engagement basis by Verizon and a Statement of Work will be developed identifying the scope, resources, hours and charges for the specific engagement. Travel & Expenses, if required, will be charged additional.

## **MANAGED SECURITY SERVICES PRICING TABLE**

The pricing table below includes services for Managed Firewall, Managed IDS/IPS, Vulnerability Scanning and other Managed Security devices.

<b>Managed Security Services : PREMIUM, Non Recurring Charges</b>	<b>Installation One-time Cost</b>
Set-up per site	\$2,500
Set-up per site (HA)	\$5,000
Set-up fee per device (unless otherwise listed below)	\$500
NIDS/NIPS/Virtual NIDS/NIPS Set-up per device	\$1,000
Security Appliance Set-up per device	\$1,000
Load Balancer Set-up per device	\$2,500

Host Intrusion Detection Service (“HIDS”) Management Station Setup fee	\$500
HIDS Set-up fee per additional policy on each HIDS Management Station	\$500
HIDS Set-up fee per agent - full escalation	\$125
End Point Security Management Station Setup Fee	\$1,000
Content Screening Set-up fee per additional policy on each device	\$500
SEM/SIEM Platform setup fee	\$1,500
Wireless IDS (WIDS) Management Station Setup Fee	\$500
Wireless IDS (WIDS) Sensor Setup Fee	\$100
File Integrity and Policy Compliance Monitoring Management Station Setup Fee	\$500
Package of 12 Service Tickets	\$600

### Managed Security Services : PREMIUM – Monthly Recurring Charges

Firewall	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Firewall Monitoring	\$480.00	\$420.00	\$360.00
Firewall Management	\$752.00	\$658.00	\$564.00
Firewall Monitoring HA	\$600.00	\$525.00	\$450.00
Firewall Management HA	\$1,052.80	\$921.20	\$789.60
Firewall Monitoring Gigabit	\$792.00	\$693.00	\$594.00
Firewall Management Gigabit	\$1,064.00	\$931.00	\$798.00
Firewall Monitoring HA Gigabit	\$990.40	\$866.60	\$742.80
Firewall Management HA Gigabit	\$1,489.60	\$1,303.40	\$1,117.20
Firewall Management Third Party VPN Management	\$240.00	\$210.00	\$180.00

Firewall with IPS	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Firewall with IPS Monitoring	\$672.00	\$588.00	\$504.00
Firewall with IPS Management	\$1,148.00	\$1,004.50	\$861.00
Firewall with IPS Monitoring HA	\$840.00	\$735.00	\$630.00
Firewall with IPS Management HA	\$1,607.20	\$1,406.30	\$1,205.40
Firewall with IPS Monitoring Gigabit	\$1,108.80	\$970.20	\$831.60
Firewall with IPS Management Gigabit	\$1,584.80	\$1,386.70	\$1,188.60
Firewall with IPS Monitoring HA Gigabit	\$1,386.40	\$1,213.10	\$1,039.80
Firewall with IPS Management HA Gigabit	\$2,218.40	\$1,941.10	\$1,663.80

Virtual firewall	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Virtual firewall Monitoring	\$376.00	\$329.00	\$282.00
Virtual firewall Management	\$548.00	\$479.50	\$411.00
Virtual firewall Monitoring HA	\$470.40	\$411.60	\$352.80
Virtual firewall Management HA	\$767.20	\$671.30	\$575.40
Virtual firewall Monitoring Gigabit	\$451.20	\$394.80	\$338.40
Virtual firewall Management Gigabit	\$657.60	\$575.40	\$493.20
Virtual firewall Monitoring HA Gigabit	\$564.48	\$494.20	\$423.60
Virtual firewall Management HA Gigabit	\$920.64	\$805.70	\$690.60
Virtual firewall with IPS Monitoring	\$526.40	\$460.60	\$394.80
Virtual firewall with IPS Management	\$862.40	\$754.60	\$646.80
Virtual firewall with IPS Monitoring HA	\$658.40	\$576.10	\$493.80
Virtual firewall with IPS Management HA	\$1,207.20	\$1,056.30	\$905.40
Virtual firewall with IPS Monitoring Gigabit	\$631.68	\$553.00	\$474.00
Virtual firewall with IPS Management Gigabit	\$1,034.88	\$905.80	\$776.40
Virtual firewall with IPS Monitoring HA Gigabit	\$790.08	\$691.60	\$592.80
Virtual firewall with IPS Management HA Gigabit	\$1,448.64	\$1,267.70	\$1,086.60

Network Intrusion Detection	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Network Intrusion Detection Monitoring	\$574.40	\$502.60	\$430.80
Network Intrusion Detection Management	\$957.60	\$837.90	\$718.20
Network Intrusion Detection Monitoring HA	\$717.60	\$627.90	\$538.20
Network Intrusion Detection Management HA	\$1,340.80	\$1,173.20	\$1,005.60
Network Intrusion Detection External Monitoring	\$358.40	\$313.60	\$268.80
Network Intrusion Detection External Management	\$742.40	\$649.60	\$556.80
Network Intrusion Detection External Monitoring HA	\$448.00	\$392.00	\$336.00
Network Intrusion Detection External Management HA	\$1,039.20	\$909.30	\$779.40
Network Intrusion Detection Monitoring Gigabyte	\$949.60	\$830.90	\$712.20
Network Intrusion Detection Management Gigabyte	\$1,330.40	\$1,164.10	\$997.80
Network Intrusion Detection Monitoring HA Gigabyte	\$1,186.40	\$1,038.10	\$889.80
Network Intrusion Detection Management HA Gigabyte	\$1,862.40	\$1,629.60	\$1,396.80
Network Intrusion Detection External Monitoring Gigabyte	\$593.60	\$519.40	\$445.20
Network Intrusion Detection External Management Gigabyte	\$977.60	\$855.40	\$733.20
Network Intrusion Detection External Monitoring HA	\$742.40	\$649.60	\$556.80

Gigabyte

Network Intrusion Detection External Management HA Gigabyte	\$1,368.00	\$1,197.00	\$1,026.00
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Virtual Network Intrusion Detection	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Virtual Network Intrusion Detection Monitoring	\$526.40	\$460.60	\$394.80
Virtual Network Intrusion Detection Management	\$767.20	\$671.30	\$575.40
Virtual Network Intrusion Detection Monitoring HA	\$658.40	\$576.10	\$493.80
Virtual Network Intrusion Detection Management HA	\$1,074.40	\$940.10	\$805.80
Virtual Network Intrusion Detection Monitoring Gigabit	\$632.00	\$553.00	\$474.00
Virtual Network Intrusion Detection Management Gigabit	\$920.80	\$805.70	\$690.60
Virtual Network Intrusion Detection Monitoring HA Gigabit	\$790.40	\$691.60	\$592.80
Virtual Network Intrusion Detection Management HA Gigabit	\$1,289.60	\$1,128.40	\$967.20

Network Intrusion Prevention	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Network Intrusion Prevention Monitoring	\$574.40	\$502.60	\$430.80
Network Intrusion Prevention Management	\$957.60	\$837.90	\$718.20
Network Intrusion Prevention Monitoring HA	\$717.60	\$627.90	\$538.20
Network Intrusion Prevention Management HA	\$1,340.80	\$1,173.20	\$1,005.60
Network Intrusion Prevention Monitoring Gigabyte	\$949.60	\$830.90	\$712.20
Network Intrusion Prevention Management Gigabyte	\$1,330.40	\$1,164.10	\$997.80
Network Intrusion Prevention Monitoring HA Gigabyte	\$1,186.40	\$1,038.10	\$889.80
Network Intrusion Prevention Management HA Gigabyte	\$1,862.40	\$1,629.60	\$1,396.80

Virtual Network Intrusion Prevention	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Virtual Network Intrusion Prevention Monitoring	\$526.40	\$460.60	\$394.80
Virtual Network Intrusion Prevention Management	\$767.20	\$671.30	\$575.40
Virtual Network Intrusion Prevention Monitoring HA	\$658.40	\$576.10	\$493.80
Virtual Network Intrusion Prevention Management HA	\$1,074.40	\$940.10	\$805.80
Virtual Network Intrusion Prevention Monitoring Gigabit	\$632.00	\$553.00	\$474.00

Virtual Network Intrusion Prevention Management Gigabit	\$920.80	\$805.70	\$690.60
Virtual Network Intrusion Prevention Monitoring HA Gigabit	\$790.40	\$691.60	\$592.80
Virtual Network Intrusion Prevention Management HA Gigabit	\$1,289.60	\$1,128.40	\$967.20

Router	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Router Monitoring	\$480.00	\$420.00	\$360.00
Router Management	\$752.00	\$658.00	\$564.00
Router Monitoring HA	\$600.00	\$525.00	\$450.00
Router Management HA	\$1,052.80	\$921.20	\$789.60
Router Monitoring Gigabit	\$576.00	\$504.00	\$432.00
Router Management Gigabit	\$902.40	\$789.60	\$676.80
Router Monitoring HA Gigabit	\$720.00	\$630.00	\$540.00
Router Management HA Gigabit	\$1,263.20	\$1,105.30	\$947.40

UTM - Security Appliance	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Security Appliance realtime escalation-mon	\$752.00	\$658.00	\$564.00
Security Appliance realtime escalation-man	\$1,196.00	\$1,046.50	\$897.00
HA Security Appliance realtime escalation-mon	\$940.00	\$822.50	\$705.00
HA Security Appliance realtime escalation-man	\$1,674.40	\$1,465.10	\$1,255.80
Security Appliance realtime escalation Gigabyte-mon	\$1,240.00	\$1,085.00	\$930.00
Security Appliance realtime escalation Gigabyte-man	\$1,974.40	\$1,727.60	\$1,480.80
HA Security Appliance realtime escalation Gigabyte-mon	\$1,550.40	\$1,356.60	\$1,162.80
HA Security Appliance realtime escalation Gigabyte-man	\$2,764.00	\$2,418.50	\$2,073.00

Email Security Gateway	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Email Security Gateway Server-mon	\$384.00	\$336.00	\$288.00
Email Security Gateway Server-man	\$1,033.60	\$904.40	\$775.20
HA Email Security Gateway Server-mon	\$480.00	\$420.00	\$360.00
HA Email Security Gateway Server-man	\$1,446.40	\$1,265.60	\$1,084.80
Anti-Spam Plug-in on Email Security Gateway Server-	\$300.00	\$262.50	\$225.00

man

HA Anti-Spam Plug-in on Email Security Gateway Server-man	\$419.20	\$366.80	\$314.40
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Proxy Servers	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Proxy Server-mon	\$240.00	\$210.00	\$180.00
Proxy Server-man	\$860.00	\$752.50	\$645.00
HA Proxy Server-mon	\$300.00	\$262.50	\$225.00
HA Proxy Server-man	\$1,204.00	\$1,053.50	\$903.00
Anti-Virus Plugin on Proxy Server-mon	\$128.40	\$112.70	\$96.60
Anti-Virus Plugin on Proxy Server-man	\$428.00	\$374.50	\$321.00
Anti-Spam Plugin on Proxy Server-mon	\$128.40	\$112.70	\$96.60
Anti-Spam Plugin on Proxy Server-man	\$428.00	\$374.50	\$321.00
Content Screening Plugin on Proxy Server-mon	\$128.40	\$112.70	\$96.60
Content Screening Plugin on Proxy Server-man	\$428.00	\$374.50	\$321.00
HA-Anti-Virus Plugin on Proxy Server-mon	\$160.80	\$140.70	\$120.60
HA Anti-Virus Plugin on Proxy Server-man	\$599.20	\$524.30	\$449.40
HA-Anti-Spam Plugin on Proxy Server-mon	\$160.80	\$140.70	\$120.60
HA Anti-Spam Plugin on Proxy Server-man	\$599.20	\$524.30	\$449.40
HA-Content Screening Plugin on Proxy Server-mon	\$160.80	\$140.70	\$120.60
HA Content Screening Plugin on Proxy Server-man	\$599.20	\$524.30	\$449.40

Content Screening Servers	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Content Screening-mon	\$240.00	\$210.00	\$180.00
Content Screening-man	\$860.00	\$752.50	\$645.00
HA Content Screening-mon	\$300.00	\$262.50	\$225.00
HA Content Screening-man	\$1,204.00	\$1,053.50	\$903.00
Content Screening Additional Policy	\$340.00	\$297.50	\$255.00

Health Monitoring and Management only	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Health Monitoring and Management Only - mon	\$240.00	\$210.00	\$180.00
Health Monitoring and Management Only - man	\$360.00	\$315.00	\$270.00
HA - Health Monitoring and Management Only - mon	\$300.00	\$262.50	\$225.00
HA - Health Monitoring and Management Only - man	\$504.00	\$441.00	\$378.00

Log Monitoring and Management	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Log Monitoring and Management DPR Tier A - mon	\$400.00	\$350.00	\$300.00
Log Monitoring and Management DPR Tier B - mon	\$480.00	\$420.00	\$360.00
Log Monitoring and Management DPR Tier C - mon	\$560.00	\$490.00	\$420.00
Log Monitoring and Management DPR Tier D - mon	\$800.00	\$700.00	\$600.00
Log Monitoring and Management DPR Tier E - mon	\$1,200.00	\$1,050.00	\$900.00
Log Monitoring and Management DPR Tier F - mon	\$2,000.00	\$1,750.00	\$1,500.00
Log Monitoring and Management DPR Tier G - mon	\$4,000.00	\$3,500.00	\$3,000.00
Log Monitoring and Management DPR Tier H - mon	\$7,200.00	\$6,300.00	\$5,400.00
Log Monitoring and Management DPR Tier A - man	\$880.00	\$770.00	\$660.00
Log Monitoring and Management DPR Tier B - man	\$980.00	\$857.50	\$735.00
Log Monitoring and Management DPR Tier C - man	\$1,120.00	\$980.00	\$840.00
Log Monitoring and Management DPR Tier D - man	\$1,300.00	\$1,137.50	\$975.00
Log Monitoring and Management DPR Tier E - man	\$1,720.00	\$1,505.00	\$1,290.00
Log Monitoring and Management DPR Tier F - man	\$2,540.00	\$2,222.50	\$1,905.00
Log Monitoring and Management DPR Tier G - man	\$5,040.00	\$4,410.00	\$3,780.00
Log Monitoring and Management DPR Tier H - man	\$9,200.00	\$8,050.00	\$6,900.00
HA - Log Monitoring and Management DPR Tier A - mon	\$500.00	\$437.50	\$375.00
HA - Log Monitoring and Management DPR Tier B - mon	\$600.00	\$525.00	\$450.00
HA - Log Monitoring and Management DPR Tier C - mon	\$700.00	\$612.50	\$525.00
HA - Log Monitoring and Management DPR Tier D - mon	\$1,000.00	\$875.00	\$750.00
HA - Log Monitoring and Management DPR Tier E - mon	\$1,500.00	\$1,312.50	\$1,125.00
HA - Log Monitoring and Management DPR Tier F - mon	\$2,500.00	\$2,187.50	\$1,875.00
HA - Log Monitoring and Management DPR Tier G - mon	\$5,000.00	\$4,375.00	\$3,750.00
HA - Log Monitoring and Management DPR Tier H - mon	\$9,000.00	\$7,875.00	\$6,750.00
HA - Log Monitoring and Management DPR Tier A - man	\$1,232.00	\$1,078.00	\$924.00
HA - Log Monitoring and Management DPR Tier B - man	\$1,372.00	\$1,200.50	\$1,029.00
HA - Log Monitoring and Management DPR Tier C - man	\$1,568.00	\$1,372.00	\$1,176.00
HA - Log Monitoring and Management DPR Tier D - man	\$1,820.00	\$1,592.50	\$1,365.00
HA - Log Monitoring and Management DPR Tier E - man	\$2,408.00	\$2,107.00	\$1,806.00
HA - Log Monitoring and Management DPR Tier F - man	\$3,556.00	\$3,111.50	\$2,667.00
HA - Log Monitoring and Management DPR Tier G - man	\$7,056.00	\$6,174.00	\$5,292.00
HA - Log Monitoring and Management DPR Tier H - man	\$12,880.00	\$11,270.00	\$9,660.00

Loadbalancers	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Load Balancer-mon	\$672.00	\$588.00	\$504.00
Load Balancer-man	\$1,052.80	\$921.20	\$789.60
HA-Load Balancer-mon	\$840.00	\$735.00	\$630.00
HA-Load Balancer-man	\$1,473.60	\$1,289.40	\$1,105.20

Network Switch	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Network-Switch-mon	\$240.00	\$210.00	\$180.00
Network-Switch-man	\$400.00	\$350.00	\$300.00
HA-Network-Switch-mon	\$300.00	\$262.50	\$225.00
HA-Network-Switch-man	\$560.00	\$490.00	\$420.00
Network-Switch-mon Gigabit	\$288.00	\$252.00	\$216.00
Network-Switch-man Gigabit	\$480.00	\$420.00	\$360.00
HA-Network-Switch-mon Gigabit	\$360.00	\$315.00	\$270.00
HA-Network-Switch-man Gigabit	\$672.00	\$588.00	\$504.00

SSL VPN Terminators	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
SSL VPN-mon	\$247.20	\$216.30	\$185.40
SSL VPN-man	\$1,478.40	\$1,293.60	\$1,108.80
HA SSL VPN-mon	\$308.80	\$270.20	\$231.60
HA SSL VPN-man	\$2,069.60	\$1,810.90	\$1,552.20

Application Level Firewalls	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Application-level firewall-mon	\$571.20	\$499.80	\$428.40
Application-level firewall-man	\$800.80	\$700.70	\$600.60
HA Application-level firewall-mon	\$714.40	\$625.10	\$535.80
HA Application-level firewall-man	\$1,120.80	\$980.70	\$840.60



Monthly Recurring Cost			
Host-based Intrusion Detection	No Term	2 YR Term	3 YR Term
HIDS Management Station	\$788.00	\$689.50	\$591.00
HIDS Additional Policy	\$340.00	\$297.50	\$255.00
HIDS Full Escalation Server Sensor	\$240.00	\$210.00	\$180.00
HIDS Threshold Escalation Server Sensor	\$48.00	\$42.00	\$36.00
HIDS Threshold Escalation Desktop Sensor 1-100 Agents	\$696.00	\$609.00	\$522.00
HIDS Threshold Escalation Desktop Sensor 101-250 Agents	\$1,392.00	\$1,218.00	\$1,044.00
HIDS Threshold Escalation Desktop Sensor 251-1000 Agents	\$2,788.00	\$2,439.50	\$2,091.00
HIDS Threshold Escalation Desktop Sensor 1001-5000 Agents	\$4,180.00	\$3,657.50	\$3,135.00
HIDS Threshold Escalation Desktop Sensor 5001-10000 Agents	\$5,576.00	\$4,879.00	\$4,182.00
HIDS Threshold Escalation Desktop Sensor 10001-25000 Agents	\$6,968.00	\$6,097.00	\$5,226.00
HIDS Threshold Escalation Desktop Sensor 25001-50000 Agents	\$8,364.00	\$7,318.50	\$6,273.00
HIDS Threshold Escalation Desktop Sensor 50001-100000 Agents	\$9,756.00	\$8,536.50	\$7,317.00

Monthly Recurring Cost			
End Point Security	No Term	2 YR Term	3 YR Term
End Point Management Station-mon	\$1,576.00	\$1,379.00	\$1,182.00
End Point Management Station-man	\$2,364.00	\$2,068.50	\$1,773.00
End Point Clients 1-100 Clients	\$1,218.00	\$1,066.10	\$913.80
End Point Clients 101-250 Clients	\$2,436.00	\$2,131.50	\$1,827.00
End Point Clients 251-1000 Clients	\$4,879.00	\$4,269.30	\$3,659.40
End Point Clients 1001-5000 Clients	\$7,315.00	\$6,400.80	\$5,486.40
End Point Clients 5001-10000 Clients	\$9,758.00	\$8,538.60	\$7,318.80
End Point Clients 10001-25000 Clients	\$12,194.00	\$10,670.10	\$9,145.80
End Point Clients 25001-50000 Clients	\$14,637.00	\$12,807.20	\$10,977.60
End Point Clients 50001-100000 Clients	\$17,073.00	\$14,938.70	\$12,804.60

Monthly Recurring Cost			
SEM/SIEM	No Term	2 YR Term	3 YR Term
SEM/SIEM DPR Tier A - man	\$1,100.00	\$962.50	\$825.00

SEM/SIEM DPR Tier B - man	\$1,224.80	\$1,071.70	\$918.60
SEM/SIEM DPR Tier C - man	\$1,400.00	\$1,225.00	\$1,050.00
SEM/SIEM DPR Tier D - man	\$1,624.80	\$1,421.70	\$1,218.60
SEM/SIEM DPR Tier E - man	\$2,150.40	\$1,881.60	\$1,612.80
SEM/SIEM DPR Tier F - man	\$3,175.20	\$2,778.30	\$2,381.40
SEM/SIEM DPR Tier G - man	\$6,300.00	\$5,512.50	\$4,725.00
SEM/SIEM DPR Tier H - man	\$11,500.00	\$10,062.50	\$8,625.00
HA - SEM/SIEM DPR Tier A - mon	\$624.80	\$546.70	\$468.60
HA - SEM/SIEM DPR Tier B - mon	\$750.40	\$656.60	\$562.80
HA - SEM/SIEM DPR Tier C - mon	\$875.20	\$765.80	\$656.40
HA - SEM/SIEM DPR Tier D - mon	\$1,250.40	\$1,094.10	\$937.80
HA - SEM/SIEM DPR Tier E - mon	\$1,875.20	\$1,640.80	\$1,406.40
HA - SEM/SIEM DPR Tier F - mon	\$3,124.80	\$2,734.20	\$2,343.60
HA - SEM/SIEM DPR Tier G - mon	\$6,250.40	\$5,469.10	\$4,687.80
HA - SEM/SIEM DPR Tier H - mon	\$11,250.40	\$9,844.10	\$8,437.80
HA - SEM/SIEM DPR Tier A - man	\$1,540.00	\$1,347.50	\$1,155.00
HA - SEM/SIEM DPR Tier B - man	\$1,714.40	\$1,500.10	\$1,285.80
HA - SEM/SIEM DPR Tier C - man	\$1,960.00	\$1,715.00	\$1,470.00
HA - SEM/SIEM DPR Tier D - man	\$2,274.40	\$1,990.10	\$1,705.80
HA - SEM/SIEM DPR Tier E - man	\$3,010.40	\$2,634.10	\$2,257.80
HA - SEM/SIEM DPR Tier F - man	\$4,445.60	\$3,889.90	\$3,334.20
HA - SEM/SIEM DPR Tier G - man	\$8,820.00	\$7,717.50	\$6,615.00
HA - SEM/SIEM DPR Tier H - man	\$16,100.00	\$14,087.50	\$12,075.00

Monthly Recurring Cost			
File Integrity and Policy Compliance Monitoring	No Term	2 YR Term	3 YR Term
File Integrity and Policy Compliance Monitoring - Management Station - mon	\$680.00	\$595.00	\$510.00
File Integrity and Policy Compliance Monitoring - Management Station - man	\$984.80	\$861.70	\$738.60
HA - File Integrity and Policy Compliance Monitoring - Management Station - mon	\$850.40	\$744.10	\$637.80
HA - File Integrity and Policy Compliance Monitoring - Management Station - man	\$1,378.40	\$1,206.10	\$1,033.80
File Integrity and Policy Compliance Monitoring - 1-100 Clients - mon	\$870.40	\$761.60	\$652.80
File Integrity and Policy Compliance Monitoring - 101-250 Clients - mon	\$1,740.00	\$1,522.50	\$1,305.00
File Integrity and Policy Compliance Monitoring - 251-	\$3,484.80	\$3,049.20	\$2,613.60

1000 Clients - mon

File Integrity and Policy Compliance Monitoring - 1001-5000 Clients - mon	\$5,224.80	\$4,571.70	\$3,918.60
File Integrity and Policy Compliance Monitoring - 5001-10000 Clients - mon	\$6,970.40	\$6,099.10	\$5,227.80
File Integrity and Policy Compliance Monitoring - 10001-25000 Clients - mon	\$8,710.40	\$7,621.60	\$6,532.80
File Integrity and Policy Compliance Monitoring - 25001-50000 Clients - mon	\$10,455.20	\$9,148.30	\$7,841.40
File Integrity and Policy Compliance Monitoring - 50001-100000 Clients - mon	\$12,195.20	\$10,670.80	\$9,146.40

Monthly Recurring Cost			
Report Server	No Term	2 YR Term	3 YR Term
Report Server-man	\$240.00	\$210.00	\$180.00

**ADDITIONAL VOLUME DISCOUNTS**

**Managed Security Services:  
Premium**

Additional Volume Discounts (apply to Managed Security Services: Premium only).	Serviced Device Count (initial order)	Discount
	1 to 5	0%
	6 to 15	10%
	16 – 50	15%
	51 to 200	20%
	201+	25%

Cloud-based Security Services - Firewall, IDPS Services		
Monthly Recurring Charges		
Qty – 1	Cloud-Firewall-IDPS Premium Monitored & Managed	\$1550.00
Qty – 1	Cloud-Firewall Premium Monitored & Managed	\$850.00

<b>Application Vulnerability Scanning (“AVS”)</b>				
<b>Proposed Service</b>	<b>Monthly Recurring Cost</b>	<b>Installation One-time Cost</b>	<b>Discount</b>	<b>% Discounted Monthly Recurring Cost</b>
AVS-Premium (MRC is per Web Application)	\$1,550.00	NA	0%	\$1,550.00
AVS-Standard (MRC is per Web Application)	\$750.00	NA	0%	\$750.00
AVS-Baseline (MRC is per Web Application)	\$275.00	NA	0%	\$275.00
Flexible-AVS-Premium (per Web Application)		\$3,700.00	NA	NA
Flexible-AVS-Standard (per Web Application)		\$1,800.00	NA	NA
Flexible-AVS-Baseline (per Web Application)		\$650.00	NA	NA
Internal Site Scanning (Connection Kit Charge)		\$1,450.00	NA	NA
<b>Co-Managed Vulnerability Management (“VM”) service</b>				
<b>Proposed Service</b>	<b>Monthly Recurring Cost</b>	<b>Installation One-time Cost</b>	<b>Discount</b>	<b>% Discounted Monthly Recurring Cost</b>
<b>(Priced Per IP Address - Internal or External)</b>				
1 +	\$27.18	NA	20%	\$ 21.74
250	\$20.87	NA	20%	\$ 16.70
500	\$14.54	NA	20%	\$ 11.63
1000	\$13.98	NA	20%	\$ 11.18
1500	\$13.44	NA	20%	\$ 10.75
2000	\$12.92	NA	20%	\$ 10.34
2500	\$12.43	NA	20%	\$ 9.94
3000	\$11.95	NA	20%	\$ 9.56
3500	\$11.49	NA	20%	\$ 9.19
4000	\$11.05	NA	20%	\$ 8.84
4500	\$10.62	NA	20%	\$ 8.50
5000	\$10.21	NA	20%	\$ 8.17
5500	\$9.82	NA	20%	\$ 7.86
6000	\$9.44	NA	20%	\$ 7.55
6500	\$9.08	NA	20%	\$ 7.26
7000	\$8.73	NA	20%	\$ 6.98
7500	\$8.39	NA	20%	\$ 6.71
8000	\$8.07	NA	20%	\$ 6.46
8500	\$7.76	NA	20%	\$ 6.21
9000	\$7.46	NA	20%	\$ 5.97
9500	\$7.18	NA	20%	\$ 5.74
10000	\$6.90	NA	20%	\$ 5.52
10500	\$6.63	NA	20%	\$ 5.30
11000	\$6.60	NA	20%	\$ 5.28
14000	\$6.58	NA	20%	\$ 5.26

**Co-Managed Vulnerability Management (“VM”) service**

Proposed Service	Monthly Recurring Cost	Installation One-time Cost	Discount	% Discounted Monthly Recurring Cost
<b>(Priced Per IP Address - Internal or External)</b>				
1 +	\$27.18	NA	20%	\$ 21.74
250	\$20.87	NA	20%	\$ 16.70
500	\$14.54	NA	20%	\$ 11.63
1000	\$13.98	NA	20%	\$ 11.18
1500	\$13.44	NA	20%	\$ 10.75
2000	\$12.92	NA	20%	\$ 10.34
2500	\$12.43	NA	20%	\$ 9.94
3000	\$11.95	NA	20%	\$ 9.56
3500	\$11.49	NA	20%	\$ 9.19
4000	\$11.05	NA	20%	\$ 8.84
4500	\$10.62	NA	20%	\$ 8.50
5000	\$10.21	NA	20%	\$ 8.17
5500	\$9.82	NA	20%	\$ 7.86
6000	\$9.44	NA	20%	\$ 7.55
6500	\$9.08	NA	20%	\$ 7.26
7000	\$8.73	NA	20%	\$ 6.98
7500	\$8.39	NA	20%	\$ 6.71
8000	\$8.07	NA	20%	\$ 6.46
8500	\$7.76	NA	20%	\$ 6.21
9000	\$7.46	NA	20%	\$ 5.97
9500	\$7.18	NA	20%	\$ 5.74
10000	\$6.90	NA	20%	\$ 5.52
10500	\$6.63	NA	20%	\$ 5.30
11000	\$6.60	NA	20%	\$ 5.28
14000	\$6.58	NA	20%	\$ 5.26

**Denial of Service Defense (DOS Defense)**

Proposed Service	Monthly Recurring Cost Month to Month	Monthly Recurring Cost 36 Month	Installation One-time Cost (Applies to MTM only)
<b>DOS Defense Mitigation -</b>			
DoS Mitigation - 500 Mbps	\$1,400	\$1,172.50	\$1000
DoS Mitigation - 1 Gbps	\$2,520	\$2,110.50	\$1000
DoS Mitigation - 2 Gbps	\$4,480	\$3,752.00	\$1000
DoS Mitigation - 3 Gbps	\$5,740	\$4,807.25	\$1000
<b>DOS Defense Detection -</b>			
Under 10Mbps	\$250	\$250	\$500
10 to 99.99Mbps	\$500	\$500	\$500
100Mbps - 999.99 Mbps	\$1,000	\$1,000	\$500
1Gbs - 10Gbps	\$2,000	\$2,000	\$500

**Managed Email Content (This service is available only to non-governmental, non-profit Eligible Entities)**

<b>Proposed Service</b>	<b>Monthly Recurring Cost</b>	<b>Installation One-time Cost</b>	<b>Discount</b>	<b>% Discounted Monthly Recurring Cost</b>
<b>Anti-Virus and Anti-Spam- 1 Year Commitment</b>				
One-time per domain set-up fee	NA	\$80	100%	NA
<b>Number of Service Units</b>	NA	NA	NA	NA
25 - 999	\$1.60	NA	NA	\$1.60
1,000 - 2,499	\$1.35	NA	NA	\$1.35
2,500 – 4,999	\$1.10	NA	NA	\$1.10
5,000 +	\$0.85	NA	NA	\$0.85
<b>Anti-Virus, Anti-Spam, Content Control and Image Control - 1 Year Commitment</b>				
One-time per domain set-up fee	NA	\$80	100%	NA
<b>Number of Service Units</b>	NA	NA	NA	NA
25 - 999	\$1.90	NA	NA	\$1.90
1,000 - 2,499	\$1.60	NA	NA	\$1.60
2,500 – 4,999	\$1.35	NA	NA	\$1.35
5,000 +	\$1.10	NA	NA	\$1.10

**Managed Web Content (This service is available only to non-governmental, non-profit Eligible Entities )**

<b>Proposed Service</b>	<b>Monthly Recurring Cost</b>	<b>Installation One-time Cost</b>	<b>Discount</b>	<b>% Discounted Monthly Recurring Cost</b>
<b>Web Anti-Virus, Web Anti-Spyware, Web URL Filtering - 1 Year Commitment</b>				
Initial order (1 IP address included)	NA	\$200.00 per order	100%	NA
Initial order (Additional IP address)	NA	\$80.00 per IP address	100%	NA
IP Address Change / Addition / Deletion	NA	\$80.00 per IP address	100%	NA
<b>Number of Service Units</b>	NA	NA	NA	NA
25 - 999	\$1.90	NA	0%	\$1.90
1,000 - 2,499	\$1.60	NA	0%	\$1.60
2,500 – 4,999	\$1.35	NA	0%	\$1.35
5,000 +	\$1.10	NA	0%	\$1.10

## Security Management Program: Enterprise Service

### Select Service Period: 90 Days

Item Description	Unit	NRC Per Unit	Discount		Discounted NRC Per Unit
<b>Base Program Fee</b>	Site	\$9,813	20%	NA	\$7,850
<b>Per Policy Review</b>	Site	\$3,881	20%	NA	\$3,105
<b>Per Building Fee (Wireless Assessment)</b>					
All quantities 1 to 5	Per Site	\$645	20%	NA	\$516
All quantities 6 to 10	All Quantities in Range	\$6,447	20%	NA	\$5,158
All quantities 11 to 15	All Quantities in Range	\$9,671	20%	NA	\$7,737
<b>Per Data center/IT Suite Fee (Physical Inspection)</b>					
All quantities 1 to 5	Per Site	\$2,863	20%	NA	\$2,290
All quantities 6 to 10	All Quantities in Range	\$28,630	20%	NA	\$22,904
All quantities 11 to 15	All Quantities in Range	\$42,945	20%	NA	\$34,356
<b>Per External Subnet<sup>1</sup> Fee (without PCI Scanning<sup>2</sup>)</b>					
Single subnet	Subnet	\$439	20%	NA	\$351
All quantities 2 to 5	All Quantities in Range	\$2,192	20%	NA	\$1,754
All quantities 6 to 10	All Quantities in Range	\$4,385	20%	NA	\$3,508
All quantities 11 to 20	All Quantities in Range	\$8,770	20%	NA	\$7,016
All quantities 21 to 30	All Quantities in Range	\$13,154	20%	NA	\$10,523
All quantities 31 to 40	All Quantities in Range	\$17,539	20%	NA	\$14,031
All quantities 41 to 50	All Quantities in Range	\$21,924	20%	NA	\$17,539
<b>Per Internal Subnet<sup>1</sup> Fee (without PCI Scanning<sup>2</sup>)</b>					
Single subnet	Subnet	\$88	20%	NA	\$70
All quantities 2 to 10	All Quantities in Range	\$882	20%	NA	\$706
All quantities 11 to 25	All Quantities in Range	\$2,205	20%	NA	\$1,764
All quantities 26 to 50	All Quantities in Range	\$4,410	20%	NA	\$3,528
All quantities 51 to 100	All Quantities in Range	\$8,820	20%	NA	\$7,056
All quantities 101 to 200	All Quantities in Range	\$17,640	20%	NA	\$14,112
All quantities 201 to 500	All Quantities in Range	\$44,100	20%	NA	\$35,280
<b>Per Phone Number Block<sup>3</sup> Fee</b>					
1 to 20 Blocks of 500	Per Block	\$315	20%	NA	\$252

phone numbers					
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<sup>1</sup> Subnet - (i.e. Network segments with up to 254 devices IP addresses)

<sup>2</sup> PCI Scanning – If PCI Scanning added to services, PCI Scanning Service will have an additional NRC equal to the Customer's External Scanning NRC X 0.5 plus Customer's Internal Scanning NRC X 1.0. For example, a Customer with 15 External Subnets and 40 Internal Subnets will have the following PCI Scanning Service NRC: (External Subnet NRC for 15 subnets) x 0.5 + (Internal Subnet NRC for 40 subnets) = (\$8,770 x 0.5 + \$4,410 x 1.0) = \$8,795)

<sup>3</sup> Phone Number Blocks - (i.e. up to 500 phone numbers)

**ARC = Annual Recurring Cost**

**Service Period: 1-year**

Item Description	Unit	ARC Per Unit	Discount		Discounted ARC Per Unit
<b>Base Program Fee</b>	Site	\$28,037	20%	NA	\$22,430
<b>Per Policy Review</b>	Site	\$11,088	20%	NA	\$8,870
<b>Per Building Fee (Wireless Assessment)</b>					
All quantities 1 to 5	Per Site	\$1,842	20%	NA	\$1,474
All quantities 6 to 10	All Quantities in Range	\$18,420	20%	NA	\$14,736
All quantities 11 to 15	All Quantities in Range	\$27,630	20%	NA	\$22,104
<b>Per Data center/IT Suite Fee (Physical Inspection)</b>					
All quantities 1 to 5	Per Site	\$8,180	20%	NA	\$6,544
All quantities 6 to 10	All Quantities in Range	\$81,800	20%	NA	\$65,440
All quantities 11 to 15	All Quantities in Range	\$122,700	20%	NA	\$98,160
<b>Per External Subnet<sup>1</sup> Fee (without PCI Scanning<sup>2</sup>)</b>					
Single subnet	Subnet	\$1,253	20%	NA	\$1,002
All quantities 2 to 5	All Quantities in Range	\$6,264	20%	NA	\$5,011
All quantities 6 to 10	All Quantities in Range	\$12,528	20%	NA	\$10,022
All quantities 11 to 20	All Quantities in Range	\$25,056	20%	NA	\$20,045
All quantities 21 to 30	All Quantities in Range	\$37,584	20%	NA	\$30,067
All quantities 31 to 40	All Quantities in Range	\$50,112	20%	NA	\$40,090
All quantities 41 to 50	All Quantities in Range	\$62,640	20%	NA	\$50,112
<b>Per Internal Subnet<sup>1</sup> Fee (without PCI Scanning<sup>2</sup>)</b>					
Single subnet	Subnet	\$252	20%	NA	\$202
All quantities 2 to 10	All Quantities in Range	\$2,520	20%	NA	\$2,016



All quantities 11 to 25	All Quantities in Range	\$6,300	20%	NA	\$5,040
All quantities 26 to 50	All Quantities in Range	\$12,600	20%	NA	\$10,080
All quantities 51 to 100	All Quantities in Range	\$25,200	20%	NA	\$20,160
All quantities 101 to 200	All Quantities in Range	\$50,400	20%	NA	\$40,320
All quantities 201 to 500	All Quantities in Range	\$126,000	20%	NA	\$100,800
<b>Per Phone Number Block<sup>3</sup> Fee</b>					
1 to 20 Blocks of 500 phone numbers	Per Block	\$900	20%	NA	\$720

<sup>1</sup> Subnet - (i.e. Network segments with up to 254 devices IP addresses)

<sup>2</sup> PCI Scanning – If PCI Scanning added to services, in addition to the Subnet Fee, PCI Scanning Service will have an ARC equal to the Customer's External Scanning ARC X 0.5 plus Customer's Internal Scanning ARC X 1.0. For example a Customer with 15 External Subnets and 40 Internal Subnets will have the following PCI Scanning Service ARC: (External Subnet ARC for 15 subnets) x 0.5 + (Internal Subnet ARC for 40 subnets) = (\$25,056 x 0.5 + \$12,600 x 1.0) = \$25,128.

<sup>3</sup> Phone Number Blocks - (i.e. up to 500 phone numbers)

**Service Period: 2-year**

Item Description	Unit	ARC Per Unit			ARC Per Unit
<b>Base Program Fee</b>	Site	\$28,037	27%	NA	\$ 20,467.01
<b>Per Policy Review</b>	Site	\$11,088	27%	NA	\$ 8,094.24
<b>Per Building Fee (Wireless Assessment)</b>					
All quantities 1 to 5	Per Site	\$1,842	27%	NA	\$ 1,344.66
All quantities 6 to 10	All Quantities in Range	\$18,420	27%	NA	\$ 13,446.60
All quantities 11 to 15	All Quantities in Range	\$27,630	27%	NA	\$ 20,169.90
<b>Per Data center/IT Suite Fee (Physical Inspection)</b>					
All quantities 1 to 5	Per Site	\$8,180	27%	NA	\$ 5,971.40
All quantities 6 to 10	All Quantities in Range	\$81,800	27%	NA	\$ 59,714.00
All quantities 11 to 15	All Quantities in Range	\$122,700	27%	NA	\$ 89,571.00
<b>Per External Subnet<sup>1</sup> Fee (without PCI Scanning<sup>2</sup>)</b>					
Single subnet	Subnet	\$1,253	27%	NA	\$ 914.69

All quantities 2 to 5	All Quantities in Range	\$6,264	27%	NA	\$ 4,572.72
All quantities 6 to 10	All Quantities in Range	\$12,528	27%	NA	\$ 9,145.44
All quantities 11 to 20	All Quantities in Range	\$25,056	27%	NA	\$ 18,290.88
All quantities 21 to 30	All Quantities in Range	\$37,584	27%	NA	\$ 27,436.32
All quantities 31 to 40	All Quantities in Range	\$50,112	27%	NA	\$ 36,581.76
All quantities 41 to 50	All Quantities in Range	\$62,640	27%	NA	\$ 45,727.20
<b>Per Internal Subnet<sup>1</sup> Fee (without PCI Scanning<sup>2</sup>)</b>					
Single subnet	Subnet	\$252	27%	NA	\$ 183.96
All quantities 2 to 10	All Quantities in Range	\$2,520	27%	NA	\$ 1,839.60
All quantities 11 to 25	All Quantities in Range	\$6,300	27%	NA	\$ 4,599.00
All quantities 26 to 50	All Quantities in Range	\$12,600	27%	NA	\$ 9,198.00
All quantities 51 to 100	All Quantities in Range	\$25,200	27%	NA	\$ 18,396.00
All quantities 101 to 200	All Quantities in Range	\$50,400	27%	NA	\$ 36,792.00
All quantities 201 to 500	All Quantities in Range	\$126,000	27%	NA	\$ 91,980.00
<b>Per Phone Number Block<sup>3</sup> Fee</b>					
1 to 20 Blocks of 500 phone numbers	Per Block	\$900	27%	NA	\$ 657.00
<sup>1</sup> Subnet - (i.e. Network segments with up to 254 devices IP addresses)					
<sup>2</sup> PCI Scanning – If PCI Scanning added to services, in addition to the Subnet Fee, PCI Scanning Service will have an ARC equal to the Customer's External Scanning ARC X 0.5 plus Customer's Internal Scanning ARC X 1.0. For example a Customer with 15 External Subnets and 40 Internal Subnets will have the following PCI Scanning Service ARC: (External Subnet ARC for 15 subnets) x 0.5 + (Internal Subnet ARC for 40 subnets) = (\$25,056 x 0.5 + \$12,600 x 1.0) = \$25,128.					
<sup>3</sup> Phone Number Blocks - (i.e. up to 500 phone numbers)					
<b>Service Period: 3 - year</b>					
<b>Item Description</b>	<b>Unit</b>	<b>ARC Per Unit</b>			<b>ARC Per Unit</b>
<b>Base Program Fee</b>	Site	\$28,037	35%	NA	\$ 18,224.05
<b>Per Policy Review</b>	Site	\$11,088	35%	NA	\$ 7,207.20
<b>Per Building Fee (Wireless Assessment)</b>					
All quantities 1 to 5	Per Site	\$1,842	35%	NA	\$

					1,197.30
All quantities 6 to 10	All Quantities in Range	\$18,420	35%	NA	\$ 11,973.00
All quantities 11 to 15	All Quantities in Range	\$27,630	35%	NA	\$ 17,959.50
<b>Per Data center/IT Suite Fee (Physical Inspection)</b>					
All quantities 1 to 5	Per Site	\$8,180	35%	NA	\$ 5,317.00
All quantities 6 to 10	All Quantities in Range	\$81,800	35%	NA	\$ 53,170.00
All quantities 11 to 15	All Quantities in Range	\$122,700	35%	NA	\$ 79,755.00
<b>Per External Subnet<sup>1</sup> Fee (without PCI Scanning<sup>2</sup>)</b>					
Single subnet	Subnet	\$1,253	35%	NA	\$ 814.45
All quantities 2 to 5	All Quantities in Range	\$6,264	35%	NA	\$ 4,071.60
All quantities 6 to 10	All Quantities in Range	\$12,528	35%	NA	\$ 8,143.20
All quantities 11 to 20	All Quantities in Range	\$25,056	35%	NA	\$ 16,286.40
All quantities 21 to 30	All Quantities in Range	\$37,584	35%	NA	\$ 24,429.60
All quantities 31 to 40	All Quantities in Range	\$50,112	35%	NA	\$ 32,572.80
All quantities 41 to 50	All Quantities in Range	\$62,640	35%	NA	\$ 40,716.00
<b>Per Internal Subnet<sup>1</sup> Fee (without PCI Scanning<sup>2</sup>)</b>					
Single subnet	Subnet	\$252	35%	NA	\$ 163.80
All quantities 2 to 10	All Quantities in Range	\$2,520	35%	NA	\$ 1,638.00
All quantities 11 to 25	All Quantities in Range	\$6,300	35%	NA	\$ 4,095.00
All quantities 26 to 50	All Quantities in Range	\$12,600	35%	NA	\$ 8,190.00
All quantities 51 to 100	All Quantities in Range	\$25,200	35%	NA	\$ 16,380.00
All quantities 101 to 200	All Quantities in Range	\$50,400	35%	NA	\$ 32,760.00
All quantities 201 to 500	All Quantities in Range	\$126,000	35%	NA	\$ 81,900.00
<b>Per Phone Number Block<sup>3</sup> Fee</b>					
1 to 20 Blocks of 500 phone numbers	Per Block	\$900	35%	NA	\$ 585.00

<sup>1</sup> Subnet - (i.e. Network segments with up to 254 devices IP addresses)

<sup>2</sup> PCI Scanning – If PCI Scanning added to services, in addition to the Subnet Fee, PCI Scanning Service will have an ARC equal to the Customer’s External Scanning ARC X 0.5 plus Customer’s Internal Scanning ARC X 1.0. For example a Customer with 15 External Subnets and 40 Internal Subnets will have the following PCI Scanning Service ARC: (External Subnet ARC for 15 subnets) x 0.5 + (Internal Subnet ARC for 40 subnets) = (\$25,056 x 0.5 + \$12,600 x 1.0) = \$25,128.

<sup>3</sup> Phone Number Blocks - (i.e. up to 500 phone numbers)

### Security Management Program (SMP): Perimeter Service

**SMP Service Period: 1 - year**

Item Description	Unit	ARC Per Unit			ARC Per Unit
<b>Base Program Fee</b>	Site	\$18,588	20%	NA	\$14,870.40
<b>Per Policy Review</b>	Per Site	\$11,088	20%	NA	\$8,870.40
<b>Per Datacenter/IT Suite Fee (Physical Inspection)</b>					
All quantities 1 to 5	Per Site	\$8,180	20%	NA	\$6,544.00
All quantities 6 to 10	All Quantities in Range	\$81,800	20%	NA	\$65,440.00
All quantities 11 to 15	All Quantities in Range	\$122,700	20%	NA	\$98,160.00
<b>Per External Subnet<sup>1</sup> Fee (without PCI Scanning<sup>2</sup>)</b>					
Single subnet	Subnet	\$1,253	20%	NA	\$1,002.40
All quantities 2 to 5	All Quantities in Range	\$6,264	20%	NA	\$5,011.20
All quantities 6 to 10	All Quantities in Range	\$12,528	20%	NA	\$10,022.40
All quantities 11 to 20	All Quantities in Range	\$25,056	20%	NA	\$20,044.80
All quantities 21 to 30	All Quantities in Range	\$37,584	20%	NA	\$30,067.20
All quantities 31 to 40	All Quantities in Range	\$50,112	20%	NA	\$40,089.60
All quantities 41 to 50	All Quantities in Range	\$62,640	20%	NA	\$50,112.00
<b>Per Internal Subnet<sup>1</sup> Fee (without PCI Scanning<sup>2</sup>)</b>					
Single subnet	Subnet	\$252	20%	NA	\$201.60
All quantities 2 to 10	All Quantities in Range	\$2,520	20%	NA	\$2,016.00
All quantities 11 to 25	All Quantities in Range	\$6,300	20%	NA	\$5,040.00
All quantities 26 to 50	All Quantities in Range	\$12,600	20%	NA	\$10,080.00
All quantities 51 to 100	All Quantities in Range	\$25,200	20%	NA	\$20,160.00
All quantities 101 to 200	All Quantities in Range	\$50,400	20%	NA	\$40,320.00
All quantities 201 to 500	All Quantities in Range	\$126,000	20%	NA	\$100,800.00

<sup>1</sup> Subnet - (i.e. Network segments with up to 254 devices IP addresses)

<sup>2</sup> PCI Scanning – If PCI Scanning added to services, in addition to the Subnet Fee, PCI Scanning Service will have an ARC equal to the Customer's External Scanning ARC X 0.5 plus Customer's Internal Scanning ARC X 1.0. For example a Customer with 15 External Subnets and 40 Internal Subnets will have the following PCI Scanning Service ARC: (External Subnet ARC for 15 subnets) x 0.5 + (Internal Subnet ARC for 40 subnets) = (\$25,056 x 0.5 + \$12,600 x 1.0) = \$25,128.

**SMP Service Period: 2 - year**

Item Description	Unit	ARC Per Unit			ARC Per Unit
<b>Base Program Fee</b>	Site	\$18,588	27%	NA	\$13,569.24
<b>Per Policy Review</b>	Per Site	\$11,088	27%	NA	\$8,094.24
<b>Per Datacenter/IT Suite Fee (Physical Inspection)</b>					
All quantities 1 to 5	Per Site	\$8,180	27%	NA	\$5,971.40
All quantities 6 to 10	All Quantities in Range	\$81,800	27%	NA	\$59,714.00
All quantities 11 to 15	All Quantities in Range	\$122,700	27%	NA	\$89,571.00
<b>Per External Subnet<sup>1</sup> Fee (without PCI Scanning<sup>2</sup>)</b>					
Single subnet	Subnet	\$1,253	27%	NA	\$914.69
All quantities 2 to 5	All Quantities in Range	\$6,264	27%	NA	\$4,572.72
All quantities 6 to 10	All Quantities in Range	\$12,528	27%	NA	\$9,145.44
All quantities 11 to 20	All Quantities in Range	\$25,056	27%	NA	\$18,290.88
All quantities 21 to 30	All Quantities in Range	\$37,584	27%	NA	\$27,436.32
All quantities 31 to 40	All Quantities in Range	\$50,112	27%	NA	\$36,581.76
All quantities 41 to 50	All Quantities in Range	\$62,640	27%	NA	\$45,727.20
<b>Per Internal Subnet<sup>1</sup> Fee (without PCI Scanning<sup>2</sup>)</b>					
Single subnet	Subnet	\$252	27%	NA	\$183.96
All quantities 2 to 10	All Quantities in Range	\$2,520	27%	NA	\$1,839.60
All quantities 11 to 25	All Quantities in Range	\$6,300	27%	NA	\$4,599.00
All quantities 26 to 50	All Quantities in Range	\$12,600	27%	NA	\$9,198.00
All quantities 51 to 100	All Quantities in Range	\$25,200	27%	NA	\$18,396.00
All quantities 101 to 200	All Quantities in Range	\$50,400	27%	NA	\$36,792.00
All quantities 201 to 500	All Quantities in Range	\$126,000	27%	NA	\$91,980.00

<sup>1</sup> Subnet - (i.e. Network segments with up to 254 devices IP addresses)

<sup>2</sup> PCI Scanning – If PCI Scanning added to services, in addition to the Subnet Fee, PCI Scanning Service will have an ARC equal to the Customer's External Scanning ARC X 0.5 plus Customer's Internal Scanning ARC X 1.0. For example a Customer with 15 External Subnets and 40 Internal Subnets will have the following PCI Scanning Service ARC: (External Subnet ARC for 15 subnets) x 0.5 + (Internal Subnet ARC for 40 subnets) = (\$25,056 x 0.5 + \$12,600 x 1.0) = \$25,128.

**SMP Service Period: 3 - year**

Item Description	Unit	ARC Per Unit			ARC Per Unit
<b>Base Program Fee</b>	Site	\$18,588	35%	NA	\$12,082.20
<b>Per Policy Review</b>	Per Site	\$11,088	35%	NA	\$7,207.20

<b>Per Datacenter/IT Suite Fee (Physical Inspection)</b>					
All quantities 1 to 5	Per Site	\$8,180	35%	NA	\$5,317.00
All quantities 6 to 10	All Quantities in Range	\$81,800	35%	NA	\$53,170.00
All quantities 11 to 15	All Quantities in Range	\$122,700	35%	NA	\$79,755.00
<b>Per External Subnet<sup>1</sup> Fee (without PCI Scanning<sup>2</sup>)</b>					
Single subnet	Subnet	\$1,253	35%	NA	\$814.45
All quantities 2 to 5	All Quantities in Range	\$6,264	35%	NA	\$4,071.60
All quantities 6 to 10	All Quantities in Range	\$12,528	35%	NA	\$8,143.20
All quantities 11 to 20	All Quantities in Range	\$25,056	35%	NA	\$16,286.40
All quantities 21 to 30	All Quantities in Range	\$37,584	35%	NA	\$24,429.60
All quantities 31 to 40	All Quantities in Range	\$50,112	35%	NA	\$32,572.80
All quantities 41 to 50	All Quantities in Range	\$62,640	35%	NA	\$40,716.00
<b>Per Internal Subnet<sup>1</sup> Fee (without PCI Scanning<sup>2</sup>)</b>					
Single subnet	Subnet	\$252	35%	NA	\$163.80
All quantities 2 to 10	All Quantities in Range	\$2,520	35%	NA	\$1,638.00
All quantities 11 to 25	All Quantities in Range	\$6,300	35%	NA	\$4,095.00
All quantities 26 to 50	All Quantities in Range	\$12,600	35%	NA	\$8,190.00
All quantities 51 to 100	All Quantities in Range	\$25,200	35%	NA	\$16,380.00
All quantities 101 to 200	All Quantities in Range	\$50,400	35%	NA	\$32,760.00
All quantities 201 to 500	All Quantities in Range	\$126,000	35%	NA	\$81,900.00
1 Subnet - (i.e. Network segments with up to 254 devices IP addresses)					
2 PCI Scanning – If PCI Scanning added to services, in addition to the Subnet Fee, PCI Scanning Service will have an ARC equal to the Customer’s External Scanning ARC X 0.5 plus Customer’s Internal Scanning ARC X 1.0. For example a Customer with 15 External Subnets and 40 Internal Subnets will have the following PCI Scanning Service ARC: (External Subnet ARC for 15 subnets) x 0.5 + (Internal Subnet ARC for 40 subnets) = (\$25,056 x 0.5 + \$12,600 x 1.0) = \$25,128					

<b>Verizon Fraud Management Service</b>				
<b>Proposed Service</b>	<b>Annual Recurring Cost</b>	<b>Installation One-time</b>	<b>Discount</b>	<b>Discounted Annual Recurring Cost</b>
<b>Verizon Fraud Management</b>				
Standard License	\$500,000	NA	NA	\$500,000

Professional Services – Integration, Consulting, etc	Custom – Scoped as professional services at rates quoted as per rates under 'Professional Services Pricing Table'
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## 2 - FACTOR AUTHENTICATION SERVICES

Secure Access Services		
MRC Tier	# of End Users	Monthly Recurring Cost
Web Access User Level 1	Up to 1000 Users	Flat Rate \$5,000
Web Access User Level 2	1001-2499	\$5.00 per End User
Web Access User Level 3	2500-4999	\$4.00 per End User
Web Access User Level 4	5000-9999	\$3.00 per End User
Web Access User Level 5	10,000-24,999	\$2.50 per End User
Web Access User Level 6	25,000-49,999	\$2.00 per End User
Web Access User Level 7	50,000-99,999	\$1.75 per End User
Web Access User Level 8	100,000 or more	\$1.50 per End User

Corporate ID Services		
<b>Non-Recurring Charges</b>		
Qty – 1	1 Corp ID Service Setup Fees	\$2500
<b>Annual Recurring Charges</b>		
Qty – 100	CorporatelD User/Client License Standard SSL - one year	\$2,850
Qty – 2500	CorporatelD User/Client License Standard SSL - one year	\$30,000
Qty – 5000	CorporatelD User/Client License Standard SSL - one year	\$42,500

## Universal Identity Services - UIS

### Non-Recurring Charges.

### Service Implementation NRC.

Item	NRC
Additional Application Implementation (beyond initial 3)	\$500
Verizon PIP / MPLS Integration Implementation	\$5,000
Directory Integration Implementation (up to 25 hours)	\$5,000

**User Level Service NRCs.** For certain services shown below (“User Level Services”), an NRC will be billed for each User Level Service for the number of individual Users for that User Level Service specified in the Enrollment Form (rounded up to the next unit of 50 for each User Level Service) times the relevant NRC for the individual User Level

Service Order Volume for the specific User Level Service ordered. From time to time upon Customer's order, Verizon will bill the number of additional individual Users (rounded up to the next unit of 50 for each User Level Service) for each User Level Service ordered times the relevant NRC for the individual User Level Service Order Volume.

User Level Service Order Volume (Quantity of individual orders)	NIST Level 3 (NRC per Credential Issuance instance)	Authentication Enablement Service (NRC per Authentication Enablement Identity Proofing instance)	Manual Verification of Notary/ Trusted Registration Agent Proofing Processing (NRC per Manual Verification Identity Proofing instance)
< 1,000	\$2.00	\$10.00	\$25.00
1,000 to 19,950	\$1.75	\$8.00	\$25.00
20,000 to 49,950	\$1.50	\$7.00	\$25.00
50,000 to 99,950	\$1.40	\$6.00	\$25.00
More than 100,000	\$1.25	\$5.00	\$25.00

### Monthly Recurring Charges.

The charges for any month include the UIS Tier MRC and the Application Throughput MRC.

**UIS User Tier MRC.** The UIS User Tier MRC is the greater of (a) \$3,000 or (b) the number of Users specified in the Enrollment Form (rounded up to the next unit of 50) plus the number of additional Users requested since the date of submission of the initial Enrollment Form during the Service Commitment, if any, (the "Total Users") times the Per User MRC for the UIS Tier Level related to the number of Total Users in the table below.

UIS Tier Level	Number of Users	MRC Per User
1	Up to 2000	Flat rate \$3,000
2	2,050 to 19,950	\$1.50
3	20,000 to 49,950	\$1.25
4	50,000 to 99,950	\$1.00
5	100,000 to 249,950	\$0.80
6	250,000 to 499,950	\$0.65
7	500,000 or more	\$0.50

**Additional Feature MRC.** Digital Signing and E-Prescribing Workflow ("Additional Features") are billed at a User Level. Each Additional Feature is calculated separately and the User Tier Level MRC is the greater of (a) the amount shown in UIS Tier Level 1 and (b) the number of Users specified in the Enrollment Form (rounded up to the next unit of 50) plus the number of additional Users requested since the date of submission of the initial Enrollment Form during the Service Commitment, if any, (the "Total Users"). The Additional Feature MRC is the Total Users for Digital Signing times the relevant Digital Signing MRC in the table below plus the Total Users for E-Prescribing Workflow times the relevant E-Prescribing Workflow in the table below.



UIS Tier Level	Number of Users	Digital Signing per User	E-Prescribing Workflow per User
1	Up to 2000	Flat Rate \$200	Flat Rate \$500
2	2,050 to 19,950	\$0.10	\$0.25
3	20,000 to 49,950	\$0.08	\$0.23
4	50,000 to 99,950	\$0.06	\$0.20
5	100,000 to 249,950	\$0.05	\$0.17
6	250,000 to 499,950	\$0.04	\$0.16
7	500,000 or more	\$0.04	\$0.15

**Application Throughput MRC.** UIS includes up to three applications at standard throughput level at no additional charge. Customer will specify application throughput on the Enrollment Form at one of the levels shown below (standard, enhanced, premium) for all of the applications. The Application Throughput MRC will be based on the total number of applications specified in the Enrollment Form plus the application additions or throughput changes requested via Change Order since the date of submission of the initial Enrollment Form during the Service Commitment, if any, (the "Total Applications") times the related MRC for the throughput and combined number of applications.

Applications	Standard Throughput MRC (1000 Users/minute or less)	Enhanced Throughput MRC (up to 100,000 Users/minute)	Premium Throughput MRC (over 100,000 Users/minute)
1-3	\$0	\$800 per application	\$1,200 per application
4 or more	\$400 per additional application	\$625 per application	\$960 per application

## PROFESSIONAL SERVICES PRICING TABLE

The pricing table below lists the hourly rates for professional services based on the Security practice area, competency and resource role.

Practice	Competency	Role	Hourly Rate
Security	Compliance	Consultant	\$195.00
Security	Compliance	Sr. Consultant	\$215.00
Security	Compliance	Principal	\$225.00
Security	Data Protection	Consultant	\$195.00
Security	Data Protection	Sr. Consultant	\$215.00
Security	Data Protection	Principal	\$225.00
Security	Governance	Consultant	\$195.00
Security	Governance	Sr. Consultant	\$215.00
Security	Governance	Principal	\$225.00
Security	Identity and Access Management	Consultant	\$195.00
Security	Identity and Access Management	Sr. Consultant	\$215.00
Security	Identity and Access Management	Principal	\$225.00
Security	Risk Management	Consultant	\$195.00
Security	Risk Management	Sr. Consultant	\$215.00

Security	Risk Management	Principal	\$225.00
Security	Security Operations Services	Consultant	\$195.00
Security	Security Operations Services	Sr. Consultant	\$215.00
Security	Security Operations Services	Principal	\$225.00
Security	Threat and Vulnerability	Consultant	\$195.00
Security	Threat and Vulnerability	Sr. Consultant	\$215.00
Security	Threat and Vulnerability	Principal	\$225.00
Security	Forensics	Sr. Consultant	\$275.00

<b>Rapid Response Retainer – Forensics Investigations</b>				
<b>Proposed Service</b>	<b>Annual Cost</b>	<b>Discount</b>	<b>Discounted Annual Cost</b>	
Twenty-four (24) hours Service Level Agreement Guaranteed Response	\$25,000.00	24%	Not Applicable	\$19,000.00
Forty Eight (48) hours Service Level Agreement Guaranteed Response	\$19,000.00	21%	Not Applicable	\$15,000.00
Please refer to the Service Description for Rapid Retainer service for deliverables.				
IR/Forensics Engineering Support - Forensics Engineer - \$275 per hour				